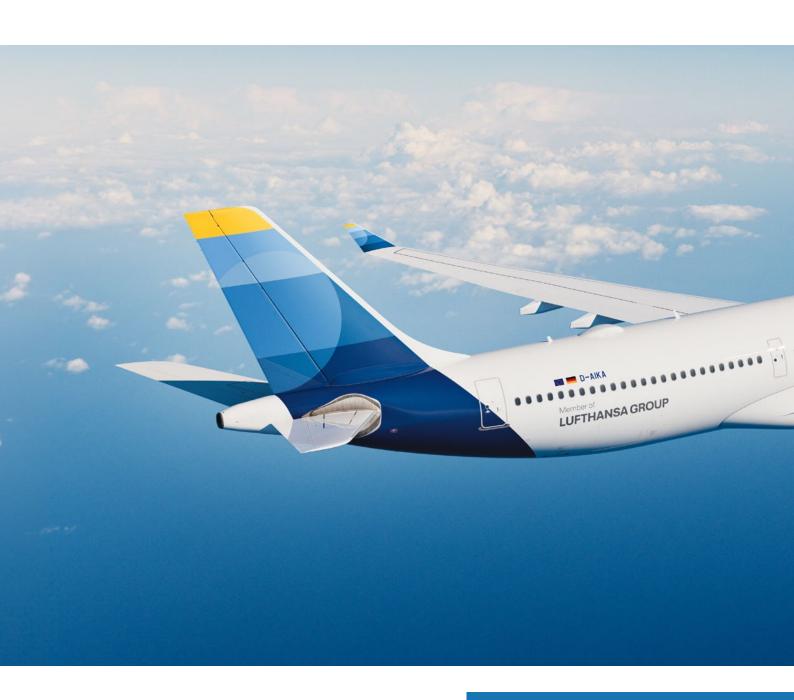




discover. airlines



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Dear partners,

We are the Lufthansa Group's new Quality Airline in Germany, flying travelers from Frankfurt and Munich to the most beautiful holiday destinations worldwide. With a modern product tailored to the needs of both corporate and leisure travelers and the crew's welcoming service, flying with Discover Airlines is a real pleasure.

As a **wholly owned subsidiary of Deutsche Lufthansa AG**, we have been supplementing the Lufthansa Group's offering in the growing private travel segment since summer 2021. As a result, our guests benefit from a consistent booking process and seamless transfers at the hubs in Frankfurt and Munich as well as at numerous worldwide destinations of the Lufthansa Group and its partner airlines.

Our vision is clear: as a reliable, established partner in the tourism market, we want to offer you and your customers a wide selection of attractive vacation destinations. Maintaining a direct exchange with you is of great importance to us.

We would like to provide you and our guests with an integrated offer so that our joint customers can enjoy relaxed flights with us into the most beautiful time of the year. Get to know us and be convinced by our product and service highlights on board.

We look forward to working with you and thank you for the trust you place in us.

Your Discover Airlines team

About us

Discover Airlines is a 100 % subsidiary of Deutsche Lufthansa AG with its headquarters in Frankfurt am Main and a location in Munich.

Whether to the beaches of the Caribbean, the magical places of Africa, the most exciting cities in North America or the dreamlike islands in the Indian Ocean - we have been flying our guests to the most attractive long-haul destinations since summer 2021. And our routes are growing all the time, so that we now offer a wide range of

From summer 2025, we will fly again from Munich to attractive long-haul destinations worldwide in addition to Frankfurt.

world's leading airline groups.

50+

dream destinations for adventurers to sun worshippers in Europe and overseas



Hub FRA + **MUC**



Airbus A330 Airbus A320 *Scheduled end of 2024.

IATA code





August 2024

>6 m.



guests since the beginning of flight operations

Long-haul routes

North/Central America and Caribbean



South/East Africa and Indian Ocean

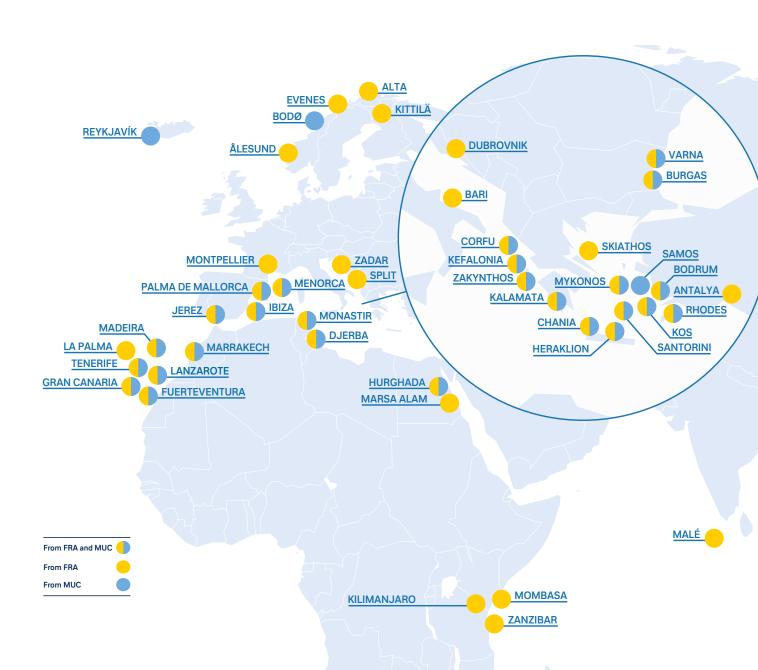


Short- and medium-haul routes

Europe and North Africa

Numerous short- and medium-haul routes are served from both Frankfurt am Main (FRA) and Munich (MUC).

Discover Airlines offers the best connections from all German and European Lufthansa departure points as well as Express Rail stations.



Fleet

The Discover Airlines fleet consists of the following aircraft types:



The A330-200 and A330-300 aircraft types are used on long-haul routes in the following configurations:

		Business	Premium Economy	Economy
A330-200	1	22	17	231
	Ш	32	17	195
A330-300	I	27	31	244
	П	30	28	225



On short- and medium-haul flights on the A320-200, passengers can also book Business Class in addition to Economy Class, the number of seats can be adapted using a movable curtain.

	Business	Economy
A320-200	12*	162*

^{*}Movable curtain.

Enjoy on-board travel experience.

First impressions make all the difference. For this reason, Discover Airlines has set a high quality standard to ensure that passengers are always offered a clean and modern cabin. Thanks to the color scheme in the cabin – based on the corporate colors – our guests can enjoy a fresh and friendly atmosphere. We are continuously working to standardize our cabin interiors as new aircraft join the fleet so that all Discover Airlines cabins are easily recognizable and offer a consistent product experience.

Economy Class





Long haul





Short/medium haul

Premium Economy Class



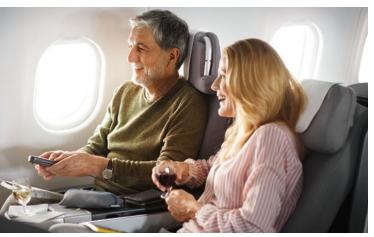




Long haul

Our cabins set us apart from other tourist airlines through the use of high-quality seating products. For example, there are full-size beds in Business Class and Premium Economy Class offers wide seats, plenty of seat pitch, footrests and large monitors.

Business Class





Long haul





Short/medium haul





Travel experience and meals

Comparison of Economy and Business Class on short- and medium-haul routes

Offers	Economy	Business
Seat distance	74 cm (84 cm with "More Legroom")	81 cm
Onboard Cloud for entertainment on own device	~	~
Soft drinks, tea, coffee	€	~
Alcoholic beverages	€	~
Meals	€	~

Comparison of Economy and Business Class on long-haul routes

Offers	Economy	Premium Economy	Business
Seat distance	74 cm (84 cm with "More Legroom")	115 cm	165 cm (200 cm reclining surface)
Inflight Entertainment	~	~	~
Onboard Cloud for entertainment on own device	~	~	~
Pillow	~	~	~
Blanket	~	~	~
Water bottle (0.5 I) at seat	_	~	~
Welcome drink	_	~	~
Amenity kit	_	~	~
Headset	~	~	~
Soft drinks, tea, coffee	~	~	~
Alcoholic beverages	€	~	~
First meal	warm	warm	warm
Second meal	cold	cold	warm/cold

Our meals – because tastes differ.

No wishes remain unfulfilled on the long-haul route: we offer your customers soft drinks and meals included in every class. In addition, all guests can look forward to a warm "Discover Airlines cookie".

The varied Buy-on-Board offer ensures that all guests are well catered for, even on short- and medium-haul flights: from healthy veggie bowls and creamy mac & cheese to sweet marble cake and salty snacks. To quench their thirst, travelers can choose between soft drinks, hot drinks and various alcoholic beverages. We also offer your guests the option of ordering special meals before departure.









Fig.: menu examples.

Inflight Entertainment and shopping when the flight becomes a pleasure.

On all Discover Airlines long-haul flights, guests have free access to the in-flight entertainment system. Our guests can watch movies, series and documentaries, listen to music and receive the latest flight information. New movies, TV series and audio books as well as new music are usually added every four months.

In addition, Discover Airlines offers guests an entertainment and shopping platform with the Onboard Cloud on all flights, which can be accessed by using a private device.

The Onboard Shop is available on all long-haul routes. Our guests can choose from a wide range of boutique items such as cosmetics, perfumes, electronics, travel accessories and tobacco. Our guests can find all details about the offer in the Onboard Catalog or in the Onboard Cloud.

For a convenient shopping experience, the following digital payment methods are accepted:





















Experience service at the airport.

We are always there: dedicated handling and services in the event of flight irregularities.

- Central start of the journey at the Lufthansa hubs in Frankfurt (Terminal 1) and Munich (Terminal 1 and 2) and exclusive passenger handling for Discover Airlines guests (e.g. check-in the evening before)
- Direct digital communication in the event of irregularities
- End-to-end travel (e.g. through-checking of passengers and baggage)
- Attractive lounge offer in Frankfurt (Terminal 1, Lufthansa lounges) and
 Munich (Terminal 2, Lufthansa lounges) and lounges at almost all destinations abroad



Please find further information here.

Simple traveling with the family.

Discover Airlines offers family-friendly baggage policies and prioritizes families during boarding. In addition, children can fly to their vacation destination without complications with our service for unaccompanied children. You can find booking information for children traveling alone (UMNR) at **lufthansaexperts.com**





Booking options

On short- and medium-haul routes, Discover Airlines offers Economy and Business classes of transportation. Premium Economy Class is also available on long-haul flights. The individual fares within the transportation classes follow the Lufthansa Group structure.

Short and medium haul

Services	Economy	Business	
Online check-in	~	~	
Free check-in at the airport	~	~	
Free check-in the evening before (5 p.m. to 8 p.m.)	~	~	
Carry-on baggage	1×8 kg	2 × 8 kg	
Free baggage	1× 23 kg (except Economy Light)	2 × 32 kg	
Priority boarding	Boarding by groups	~	
Lounge access (subject fo availability)	Lounge access for Miles & More status customers	Lounge access	
Seat reservation	€	~	
Meals and soft drinks	€	~ *	
Alcoholic beverages	€	~	
Miles (Miles & More)	Miles incl. HON Circle miles	Miles incl. HON Circle miles	

^{*}Special meals can be booked free of charge up to 48 hours before departure.

Long haul

Services	Economy	Premium Economy	Business
Online check-in	~	~	~
Free check-in at the airport	~	~	~
Free check-in the evening before (5 p.m. to 8 p.m.)	~	~	~
Carry-on baggage	1×8 kg	1×8 kg	2 × 8 kg
Free baggage	1× 23 kg (except Economy Light)	2 × 23 kg	2 × 32 kg
Priority boarding	Boarding by groups	~	~
Lounge access (subject fo availability)	Lounge access for Miles & More status customers	Lounge access for Miles & More status customers	Lounge access
Seat reservation	€	€	~
Meals and soft drinks	~	~	~ *
Alcoholic beverages	€	~ **	~
Miles (Miles & More)	Miles incl. HON Circle miles	Miles incl. HON Circle miles	Miles incl. HON Circle miles

^{*}Special meals can be booked free of charge up to 48 hours before departure. **Beer, wine and prosecco included, further beverages available for purchase.

Baggage and pets



Excess baggage

If your customers wish to take additional baggage with them, this can either be booked and paid for in advance or directly at the airport. The processes and fees are based on those of Lufthansa.



Sports baggage

Your customers are welcome to take their sports equipment on Discover Airlines flights. The registration of the sports baggage can be made directly with you up to 24 hours before departure at the latest. Sports baggage exceeding the free baggage allowance will be charged a flat rate.





Cats and dogs are also allowed to travel on most Discover Airlines flights, but only in the cabin. Registration is possible up to 24 hours before departure at the latest. It is not possible to transport animals in the cargo area on Discover Airlines flights. You can find booking information on special services (SSR) at **lufthansaexperts.com**

Booking channels

In addition to our own flight number (IATA code "4Y"), every Discover Airlines flight always has a Lufthansa marketing flight number. Flights in the Discover Airlines route network can be booked via various sales channels. Depending on the channel, you will find our program under the Discover Airlines flight number or the Lufthansa marketing flight number.

Single seat sales

Discover Airlines flight number (4Y)

- If you have a direct connection (NDC interface) to the Lufthansa Group,
 you can book our flights via the Discover Airlines flight number (IATA code "4Y").
- Our flights can also be booked via lufthansa.com

Lufthansa marketing flight number (LH*)

- Are you an IATA agency with a GDS connection and own office ID/PCC?
 Then you can book Discover Airlines flights under the Lufthansa marketing code and issue tickets on the 220 ticket stock.
- You are not an IATA agency, but book our flights via a GDS connection with own office ID/own PCC? Ticketing can be done via a consolidator.

B2B customer service

The Lufthansa Group sales organization is your contact for single seat sales on Discover Airlines flights.

- B2B customer support for Discover Airlines is provided by the familiar Lufthansa Group sales and service teams and Lufthansa Group Agency Support.
- As a B2B customer, you can also use the familiar telephone numbers, e-mail and queue addresses
 to contact your Lufthansa Group service team with questions about Discover Airlines flights.

Packaging

We also offer appropriate fares for the packaging of all-inclusive tours: **tour operator fares** and **cruise fares** are bookable on Discover Airlines flights via the Lufthansa marketing flight number – both via GDS and via an NDC interface. At a later date, we will also be offering corresponding operator/cruise fares under 4Y via NDC.

As an up-and-coming airline, we are delighted to have the right destinations in our program for you as an organizer. For the purchase of **organizer contingents** also on flights operated by Discover Airlines, please contact your Lufthansa Group Key Account Manager (see back page for contact details).

Group tours

Send groups on trips with a click – with Book-a-Group.

The exclusive tool for travel agents offers the opportunity to book and manage group flights in a particularly convenient way – with just one joint contract and one local contact person. Whether you book individual private travel groups or specialize in business or tourist groups, Book-a-Group makes the entire booking process much easier and more efficient. You can conveniently request and book flights for groups of ten people or more online and have them confirmed immediately – in real time and with just a few clicks.

A big plus: everything is easy to manage, because even after booking you benefit from many useful functions – for example, you can manage your groups independently and have access to all important data at all times. This saves time and makes your customer service easier and more flexible.

You can book group flights with Discover Airlines using the Lufthansa marketing code.

Frequent flyer program



Discover Airlines is a partner of Miles & More, Europe's leading frequent flyer and rewards program. Your customers earn valuable Miles & More award miles, status miles or HON Circle miles with every Discover Airlines flight. The amount of award miles depends on the fare*.

Participants receive at least four award miles per euro of airfare on every flight. Frequent travelers, senators and HON Circle members also receive an executive bonus of 25% on award and status miles. Flight award tickets and discounted tickets within the travel industry (e.g. ID, AD) are generally excluded from earning miles. In addition, participants can redeem their accumulated award miles for an award flight with Discover Airlines, e.g. with a mileage bargain already starting from 30,000 miles.

There are also agreements with the frequent flyer programs of partner airlines United Airlines (MileagePlus) and Air Canada (Aeroplan).



Please find further information here.

^{*}Airfare is the ticket price including the surcharges levied by Discover Airlines. The calculation by airfare is valid for flight bookings via a Lufthansa Group airline booking channel. For bookings made via a travel agency or online travel agency, the ticket number determines the calculation of award miles. For tickets starting with the numbers 257 (Austrian Airlines), 220 (Lufthansa), 724 (SWISS) and 082 (Brussels Airlines), award miles are calculated according to the fare. For ticket numbers other than those mentioned above, the award miles are calculated according to the flight distance and booking class.

We're here for you!

Service teams for travel agencies and tour operators

- B2B customer support for Discover Airlines is handled through the familiar Lufthansa Group sales and service teams and Lufthansa Group Agency Support.
- As a B2B customer, you can also use the telephone numbers, e-mail and queue addresses familiar to you for inquiries to your Lufthansa Group service team for questions about 4Y flights.

Website for travel agencies and tour operators: eXperts is a Lufthansa Group service and information portal created especially for travel agency employees. Here you'll also find, for example, the latest price offers on Discover Airlines flights for your customers as well as product information and booking tips. **lufthansaexperts.com**

Group and tour operator travel

As an IATA agency, you can easily book and manage **group travel** under the Lufthansa marketing flight number. Use Book-a-Group, the Lufthansa Group's group booking portal, for this (register at **lhg-bookagroup.com**). If you are a tour operator with an IATA license, you can also use Book-a-Group to purchase and manage your Discover Airlines flights.

As of: August 2024 Version: 3.0

